

Financial Summary

First Quarter of Fiscal Year ending March 31, 2024



August 9, 2023

NIPPON THOMPSON CO., LTD.

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Note 1: The forecast of operations results in this summary is prepared based on the earnings preannouncement released on May 15, 2023. Therefore the reader should be aware that actual results may be different from any future results expressed herein due to various factors.

Note 2: Amounts in these graphs and tables are rounded down to the million of Yen.

Note 3: Percentages in these graphs and tables are rounded off the fractions to two decimal places.

Consolidated Financial Data



(Millions of yen)

	F Y 2014	F Y 2015	F Y 2016	F Y 2017	F Y 2018	F Y 2019	F Y 2020	F Y 2021	F Y 2022	F Y 2023
Net Sales	39,259	44,972	43,664	44,130	55,228	57,570	47,457	44,342	62,284	68,260
Operating Income	(251)	3,877	3,018	1,145	2,649	4,883	1,341	(559)	5,898	9,459
Ordinary Income	857	4,792	2,756	905	2,397	5,325	1,268	225	7,488	10,479
Net Income attributable to owners of the parent	568	2,966	1,569	(291)	1,678	3,718	(185)	215	4,134	7,469
Total Assets	86,891	93,411	89,197	99,627	98,493	101,468	98,118	100,946	107,078	114,347
Net Assets	56,121	61,099	58,056	58,605	59,666	60,195	57,439	59,425	63,974	71,662
Equity Ratio	64.6%	65.4%	65.0%	58.4%	60.1%	59.1%	58.4%	58.7%	59.6%	62.6%
EPS	¥7.8	¥40.7	¥21.6	(¥4.0)	¥23.4	¥52.0	(¥2.6)	¥3.0	¥58.3	¥104.9
Net Assets per share	¥771	¥838	¥802	¥810	¥828	¥837	¥797	¥836	¥899	¥1,003
PER	65.16x	14.57x	18.58x	-	36.40x	9.80x	-	219.21x	9.28x	5.54x
Cash Dividends per share	¥10.0	¥11.0	¥13.0	¥13.0	¥13.0	¥15.0	¥12.5	¥8.0	¥13.0	¥19.0
ROE	1.0%	5.1%	2.6%	(0.5%)	2.9%	6.2%	(0.3%)	0.4%	6.7%	11.0%

Note: Treasury stock, which is used to determine net income per share and net assets per share includes the shares held by ESOP trust of Employee Shareholders Association.

Balance Sheets at the end of FY2018 is partly adjusted due to the application of the "Partial Amendments to Accounting Standard for Tax Effect Accounting".

Trend in Consolidated Business Results



(Millions of yen)

	FY2019	FY2020	FY2021	FY2022	FY2023					FY2024			
					1Q	2Q	3Q	4Q	Year	1Q	1st. Half (E)	2nd. Half (E)	Year (E)
Net Sales	57,570	47,457	44,342	62,284	16,760	17,580	17,788	16,130	68,260	14,595	29,800	32,200	62,000
Monthly average	4,797	3,954	3,695	5,190	5,586	5,860	5,929	5,376	5,688	4,865	4,966	5,366	5,166
Cost of Sales	39,333	32,690	32,696	42,947	11,232	11,321	10,838	10,390	43,782	9,763	19,300	20,600	39,900
	31.7%	31.1%	26.3%	31.0%	33.0%	35.6%	39.1%	35.6%	35.9%	33.1%	35.2%	36.0%	35.6%
Gross profit	18,237	14,766	11,645	19,337	5,527	6,259	6,950	5,739	24,477	4,832	10,500	11,600	22,100
Selling expenses, General and Administrative expenses	13,353	13,425	12,204	13,438	3,655	3,790	3,805	3,766	15,017	3,791	7,800	7,800	15,600
	8.5%	2.8%	(1.3%)	9.5%	11.2%	14.0%	17.7%	12.2%	13.9%	7.1%	9.1%	11.8%	10.5%
Operating Income	4,883	1,341	(559)	5,898	1,872	2,468	3,145	1,973	9,459	1,041	2,700	3,800	6,500
Non-Operating Income and Expenses	441	(72)	785	1,590	1,342	401	(939)	215	1,019	677	100	100	200
	9.3%	2.7%	0.5%	12.0%	19.2%	16.3%	12.4%	13.6%	15.4%	11.8%	9.4%	12.1%	10.8%
Ordinary Income	5,325	1,268	225	7,488	3,215	2,869	2,205	2,188	10,479	1,718	2,800	3,900	6,700
Extraordinary Income and Losses	(209)	(249)	(100)	(1,500)	-	-	-	10	10	-	-	-	-
	8.9%	2.1%	0.3%	9.6%	19.2%	16.3%	12.4%	13.6%	15.4%	11.8%	9.4%	12.1%	10.8%
Income before income taxes	5,115	1,019	125	5,987	3,215	2,869	2,205	2,199	10,489	1,718	2,800	3,900	6,700
Income Taxes	1,373	1,188	(90)	1,852	1,075	813	648	482	3,020	508	1,000	1,200	2,200
	6.5%	(0.4%)	0.5%	6.6%	12.8%	11.7%	8.8%	10.6%	10.9%	8.3%	6.0%	8.4%	7.3%
Net Income	3,742	(169)	215	4,134	2,139	2,055	1,557	1,716	7,469	1,209	1,800	2,700	4,500
Net Income attributable to non-controlling interests	23	16	-	-	-	-	-	-	-	-	-	-	-
Net Income attributable to owners of the parent	3,718	(185)	215	4,134	2,139	2,055	1,557	1,716	7,469	1,209	1,800	2,700	4,500
※Change													
	YOY	YOY	YOY	YOY	QOQ	QOQ	QOQ	QOQ	YOY	QOQ	HOH	HOH	YOY
Net Sales	4.2	(17.6)	(6.6)	40.5	4.1	4.9	1.2	(9.3)	9.6	(9.5)	(12.1)	8.1	(9.2)
Operating Income	84.4	(72.5)	-	-	(8.5)	31.8	27.4	(37.3)	60.4	(47.3)	(47.3)	40.7	(31.3)
Ordinary Income	122.2	(76.2)	(82.2)	-	11.2	(10.8)	(23.1)	(0.8)	39.9	(21.5)	(36.3)	39.3	(36.1)
Net Income attributable to owners of the parent	121.5	-	-	-	307.6	(3.9)	(24.2)	10.2	80.7	(29.5)	(45.0)	50.0	(39.8)
USD	110.91	108.74	106.06	112.38	129.57	138.37	141.59	132.34	135.47	137.37	-	-	130.00
EURO	128.41	120.82	123.70	130.56	138.12	139.34	144.30	142.10	140.97	149.47	-	-	140.00
RMB	16.54	15.60	15.67	17.51	19.58	20.19	19.87	19.34	19.75	19.56	-	-	19.00

Trend in Consolidated Balance Sheets



(Millions of yen)

	FY2019	FY2020	FY2021	FY2022	FY2023 (A)	FY2024 1Q(B)	Change	
							B-A	(%)
Cash and deposits	17,023	12,924	15,489	18,001	18,848	23,126	4,277	22.7
Notes and accounts receivable-trade	15,455	11,671	13,533	17,159	17,272	15,508	(1,763)	(10.2)
Inventories	29,770	33,734	31,485	33,575	38,183	40,091	1,907	5.0
Others	1,369	2,610	1,405	1,675	2,318	1,514	(803)	(34.7)
Total current assets	63,619	60,940	61,914	70,412	76,624	80,242	3,618	4.7
Buildings and structures	5,235	7,855	7,477	6,843	6,743	6,825	82	1.2
Machinery and vehicles	9,767	11,500	11,608	10,338	9,849	9,976	126	1.3
Others	7,427	5,387	5,440	5,383	5,860	5,830	(30)	(0.5)
Tangible fixed assets	22,430	24,742	24,526	22,565	22,453	22,632	178	0.8
Intangible fixed assets	2,566	2,107	1,702	1,093	1,056	1,075	18	1.7
Total investments and other assets	12,851	10,328	12,803	13,006	14,212	15,321	1,109	7.8
TOTAL ASSETS	101,468	98,118	100,946	107,078	114,347	119,271	4,924	4.3
Notes and accounts payable-trade	11,438	7,832	7,773	11,845	11,595	10,560	(1,034)	(8.9)
Short-term bank loans and Bonds, etc.	3,179	5,330	16,247	5,655	3,786	4,678	892	23.6
Others	7,520	4,591	4,384	7,301	8,955	7,937	(1,018)	(11.4)
Total current liabilities	22,138	17,754	28,405	24,802	24,337	23,175	(1,161)	(4.8)
Bonds, etc.	10,000	15,000	5,000	10,000	10,000	10,000	-	-
Long-term bank loans	8,317	6,876	6,803	6,928	6,718	9,624	2,905	43.3
Others	816	1,048	1,312	1,373	1,629	1,701	72	4.4
Total long-term liabilities	19,134	22,924	13,115	18,301	18,348	21,326	2,978	16.2
TOTAL LIABILITIES	41,273	40,679	41,521	43,104	42,685	44,501	1,816	4.3
Shareholders' equity	57,614	56,579	55,803	59,276	65,693	66,199	505	0.8
Total accumulated other comprehensive income	2,373	711	3,473	4,552	5,847	8,455	2,608	44.6
Subscription rights to shares	114	148	148	144	121	114	(6)	(5.5)
Non-controlling interests	93	-	-	-	-	-	-	-
TOTAL NET ASSETS	60,195	57,439	59,425	63,974	71,662	74,769	3,107	4.3
TOTAL LIABILITIES AND NET ASSETS	101,468	98,118	100,946	107,078	114,347	119,271	4,924	4.3
Equity ratio	59.1%	58.4%	58.7%	59.6%	62.6%	62.6%		

Trend in Consolidated Cash Flows



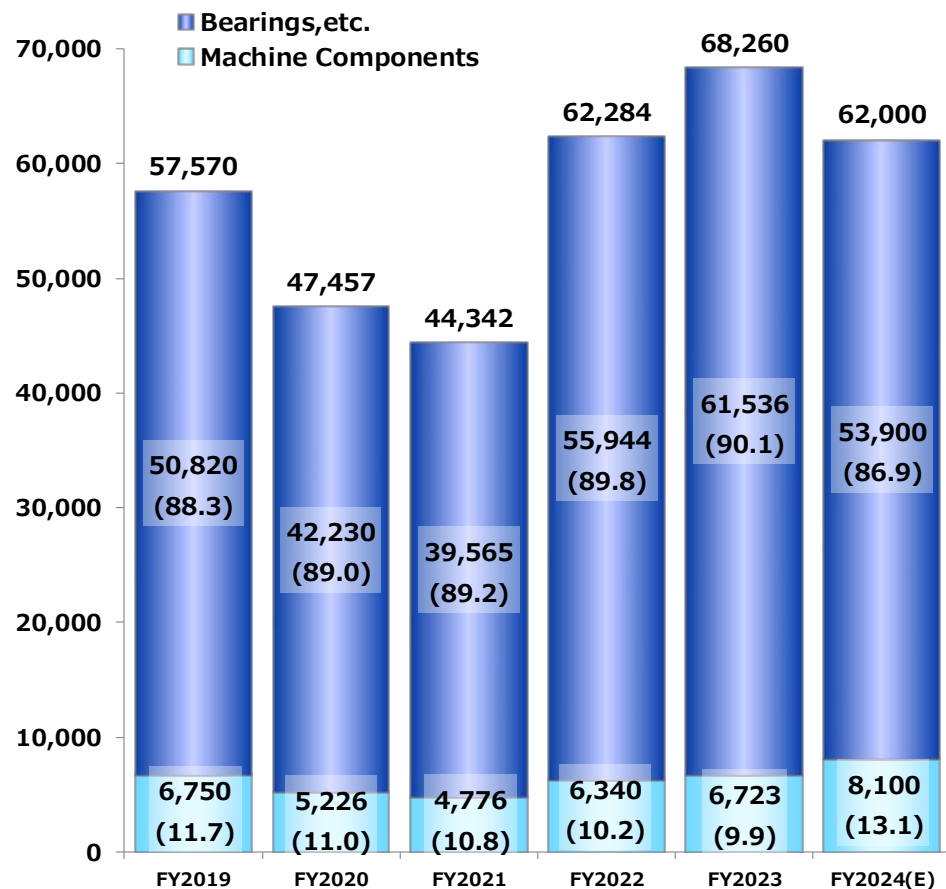
(Millions of yen)

	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024 1Q
Income (loss) before income taxes	5,115	1,019	125	5,987	10,489	1,718
Depreciation	3,297	3,800	3,833	3,885	3,423	822
Decrease (increase) in notes and accounts receivable – trade	861	3,642	(1,605)	(3,105)	78	1,995
Decrease (increase) in inventories	(4,266)	(4,266)	2,637	(1,021)	(3,596)	(686)
Others	150	(6,692)	667	4,519	(3,996)	(2,656)
Operating activities	5,158	(2,497)	5,658	10,265	6,398	1,193
Payments for purchase of property, plant and equipment	(4,588)	(6,048)	(2,950)	(1,797)	(2,187)	(330)
Others	(473)	(139)	(57)	(303)	(514)	(46)
Investing activities	(5,061)	(6,188)	(3,007)	(2,100)	(2,702)	(377)
Net increase (decrease) in bank loans	201	710	843	(466)	(2,079)	3,797
Proceeds from corporate bonds	-	5,000	-	5,000	-	-
Repayment of convertible bond	-	-	-	(10,000)	-	-
Cash dividends paid and others	(1,248)	(1,091)	(1,256)	(975)	(1,271)	(765)
Financing activities	(1,047)	4,618	(412)	(6,442)	(3,351)	3,031
Foreign currency translation adjustments on cash and cash equivalents	(44)	(108)	261	777	401	427
Net increase (decrease) in cash and cash equivalents	(995)	(4,175)	2,498	2,500	746	4,275
Cash and cash equivalents at beginning of year	18,019	17,023	12,847	15,346	17,847	18,593
Cash and cash equivalents at end of year	17,023	12,847	15,346	17,847	18,593	22,869

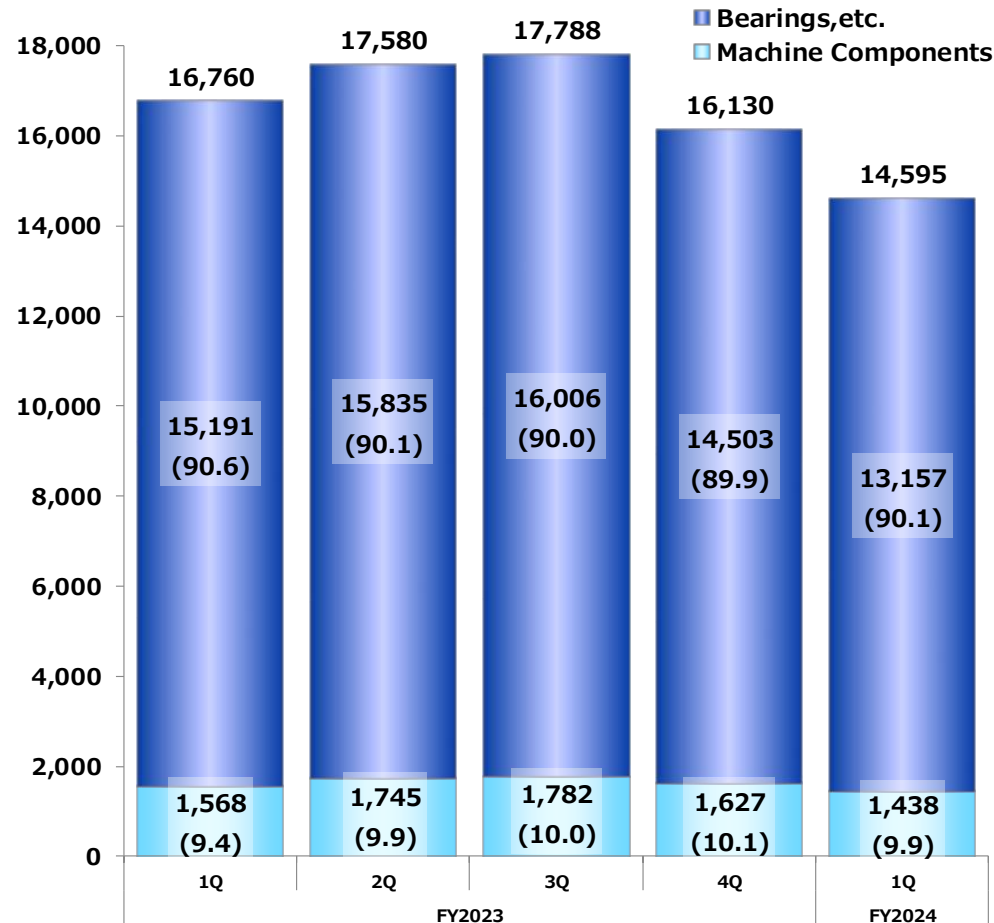
Trend in Consolidated Net Sales «By Product Segment»



(Millions of yen)



(Millions of yen)



Change

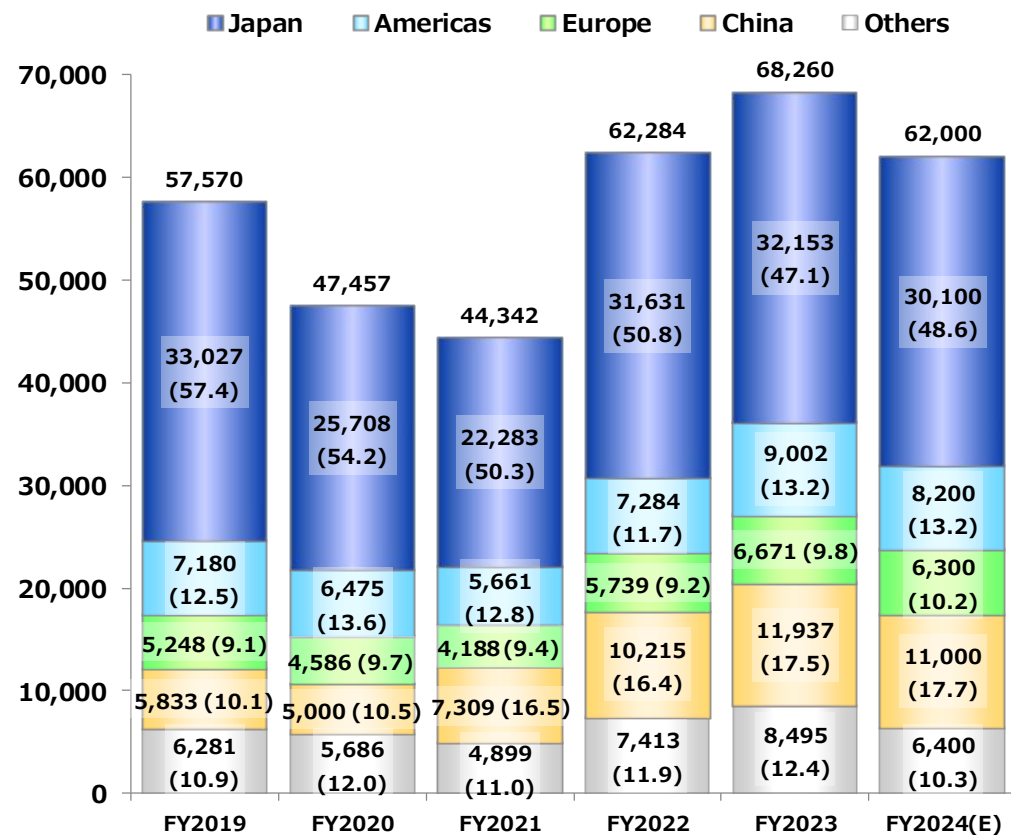
(%)

	FY2019	FY2020	FY2021	FY2022	FY2023					FY2024			
					1Q	2Q	3Q	4Q	Year	1Q	1st. Half(E)	2nd. Half(E)	Year(E)
	YOY	YOY	YOY	YOY	QOQ	QOQ	QOQ	QOQ	YOY	QOQ	HOH	HOH	YOY
Bearings, etc.	5.9	(16.9)	(6.3)	41.4	4.0	4.2	1.1	(9.4)	10.0	(9.3)	(15.8)	9.7	(12.4)
Machine Components	(6.7)	(22.6)	(8.6)	32.7	5.4	11.3	2.1	(8.7)	6.1	(11.6)	20.2	(2.4)	20.5
Total	4.2	(17.6)	(6.6)	40.5	4.1	4.9	1.2	(9.3)	9.6	(9.5)	(12.1)	8.1	(9.2)

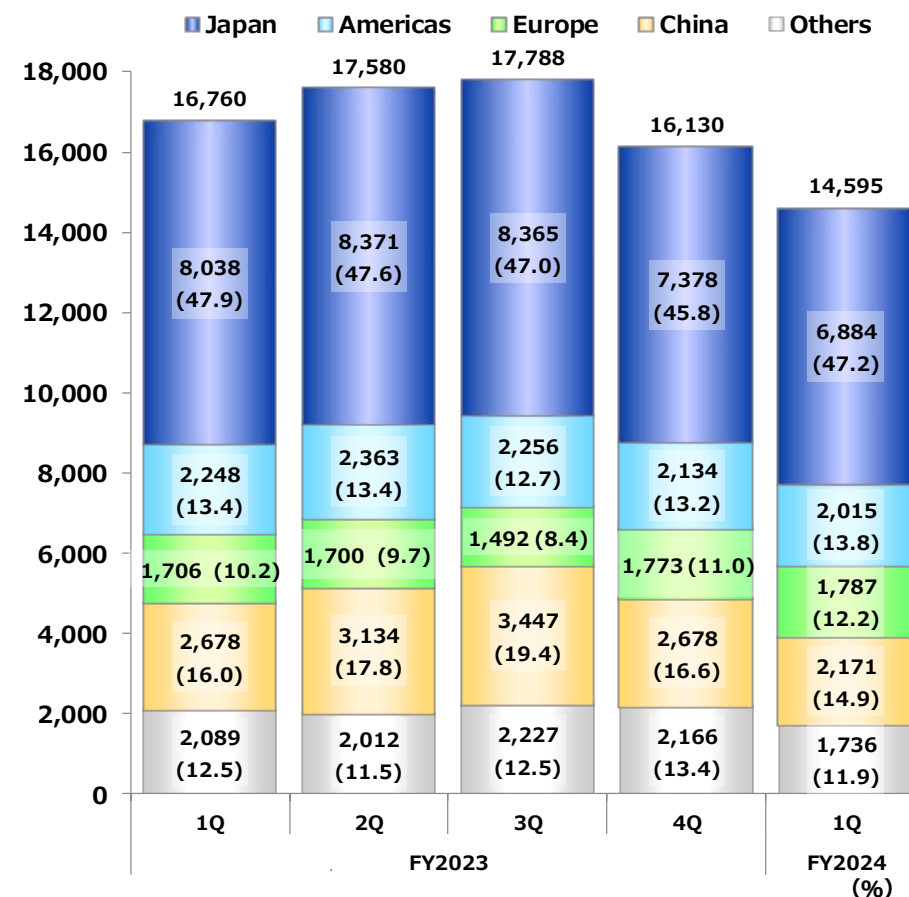
Trend in Consolidated Net Sales «By Geographical Area»



(Millions of yen)



(Millions of yen)



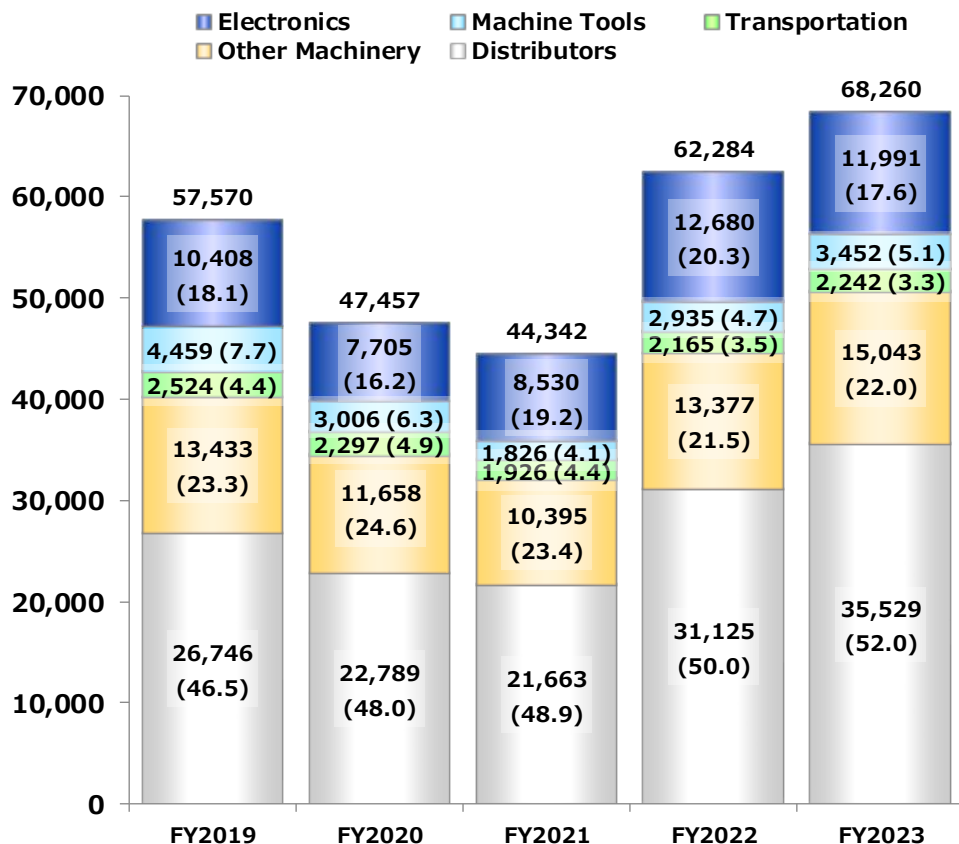
Change

	FY2019	FY2020	FY2021	FY2022	FY2023					FY2024			
	YOY	YOY	YOY	YOY	1Q	2Q	3Q	4Q	Year	1Q	1st. Half(E)	2nd. Half(E)	Year(E)
					QOQ	QOQ	QOQ	QOQ	YOY	QOQ	HOH	HOH	YOY
Japan	9.9	(22.2)	(13.3)	42.0	(0.1)	4.1	(0.1)	(11.8)	1.6	(6.7)	(7.3)	6.2	(6.4)
Americas	0.9	(9.8)	(12.6)	28.7	11.8	5.1	(4.5)	(5.4)	23.6	(5.6)	(8.9)	5.0	(8.9)
Europe	(0.3)	(12.6)	(8.7)	37.0	4.9	(0.4)	(12.2)	18.9	16.2	0.8	(5.1)	3.2	(5.6)
China	2.5	(14.3)	46.2	39.8	15.1	17.0	10.0	(22.3)	16.9	(18.9)	(20.0)	24.5	(7.9)
Others	(11.6)	(9.5)	(13.8)	51.3	0.0	(3.7)	10.7	(2.7)	14.6	(19.9)	(27.2)	-	(24.7)
Total	4.2	(17.6)	(6.6)	40.5	4.1	4.9	1.2	(9.3)	9.6	(9.5)	(12.1)	8.1	(9.2)

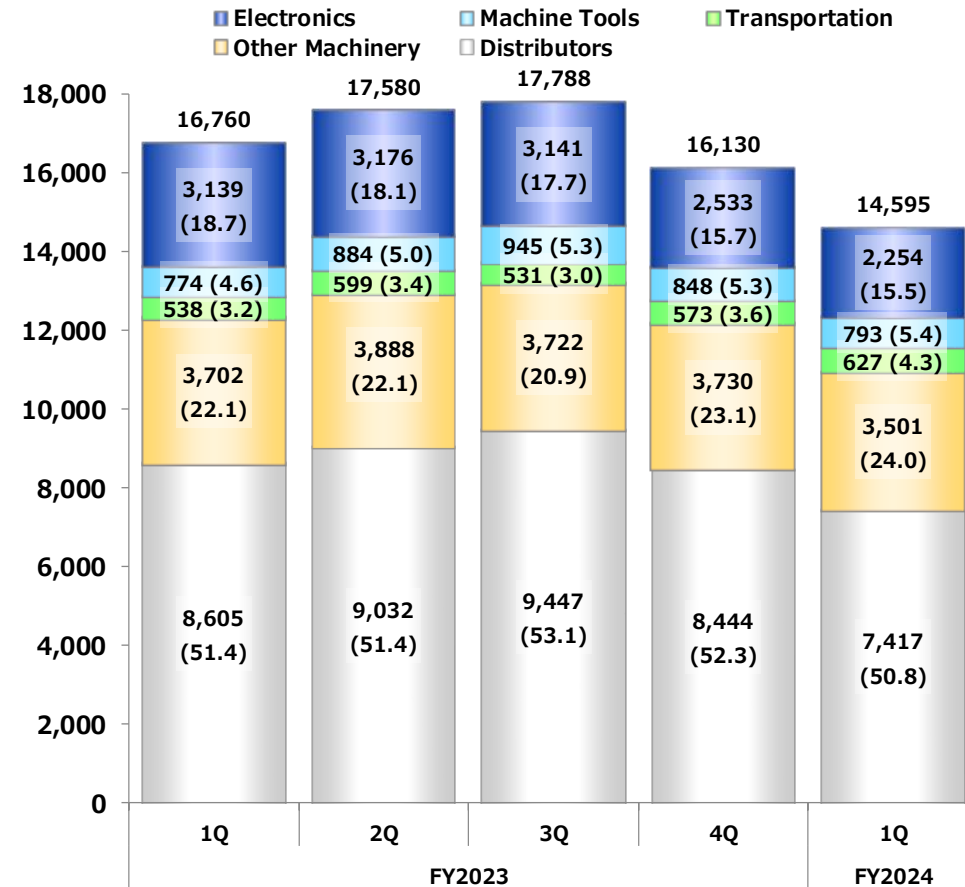
Trend in Consolidated Net Sales «By Industry Category»



(Millions of yen)



(Millions of yen)



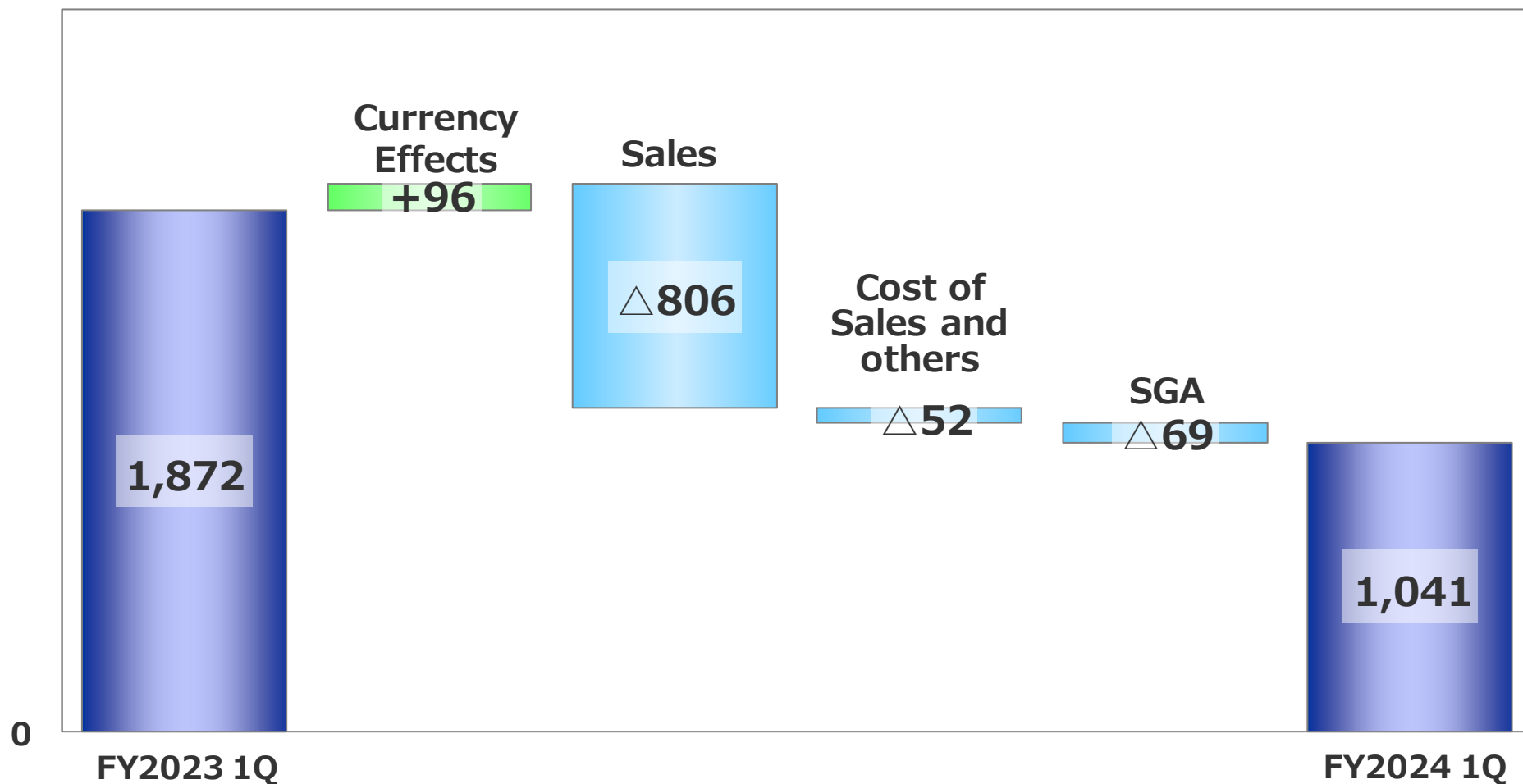
Change

	FY2019	FY2020	FY2021	FY2022	FY2023				Year YOY	FY2024 1Q				
					1Q		2Q				3Q		4Q	
					YOY	YOY	YOY	YOY			QOQ	QOQ	QOQ	QOQ
D Electronics	11.1	(26.0)	10.7	48.6	0.7	1.2	(1.1)	(19.4)	(5.4)	(11.0)				
D Machine Tools	11.2	(32.6)	(39.2)	60.7	(1.8)	14.2	6.9	(10.2)	17.6	(6.5)				
D Transportation	(15.2)	(9.0)	(16.1)	12.4	2.8	11.4	(11.3)	7.9	3.6	9.5				
D Other Machinery	4.0	(13.2)	(10.8)	28.7	3.9	5.0	(4.3)	0.2	12.5	(6.1)				
Distributors	3.0	(14.8)	(4.9)	43.7	6.1	5.0	4.6	(10.6)	14.1	(12.2)				
Total	4.2	(17.6)	(6.6)	40.5	4.1	4.9	1.2	(9.3)	9.6	(9.5)				

Analysis of Consolidated Operating Income



(Millions of yen)



Trend in Consolidated Orders Received and Net production



(Millions of yen)

	FY2019	FY2020	FY2021	FY2022	FY2023					FY2024
					1Q	2Q	3Q	4Q	Year	1Q
Orders Received	57,490	40,779	51,348	78,548	17,851	17,253	14,600	12,234	61,939	10,850
Net sales	57,570	47,457	44,342	62,284	16,760	17,580	17,788	16,130	68,260	14,595
Net production	55,928	44,707	37,722	57,166	16,024	17,189	17,726	14,974	65,915	13,157

※Change

	YOY	YOY	YOY	YOY	QOQ	QOQ	QOQ	QOQ	YOY	QOQ
Orders Received	(21.2)	(29.1)	25.9	53.0	(18.7)	(3.4)	(15.4)	(16.2)	(21.1)	(11.3)
Net sales	4.2	(17.6)	(6.6)	40.5	4.1	4.9	1.2	(9.3)	9.6	(9.5)
Net production	26.0	(20.1)	(15.6)	51.5	3.4	7.3	3.1	(15.5)	15.3	(12.1)