Financial Results Briefing

Second Quarter of Fiscal Year ending March 31, 2023

November 17, 2022 NIPPON THOMPSON CO., LTD.



- 1. Financial Summary for 1st Half of Fiscal Year ending March 31, 2023
- 2. Financial Forecast for Fiscal Year ending March 31, 2023
- 3. Progress of Initiatives for the Medium-term Business Plan 2023 and Sustainable Management

[Supplementary Information] Financial Data

Note 1: The forecast of operations results in this summary is prepared based on the earnings preannouncement released on November 14, 2022. Therefore the reader should be aware that actual results may be different from any future results expressed herein due to various factors. Note 2: Amounts in these graphs and tables are rounded down to the million of Yen. Note 3: Percentages in these graphs and tables are rounded off the fractions to two decimal places.



Financial Summary

for 1st Half of Fiscal Year ending March 31, 2023

Highlights

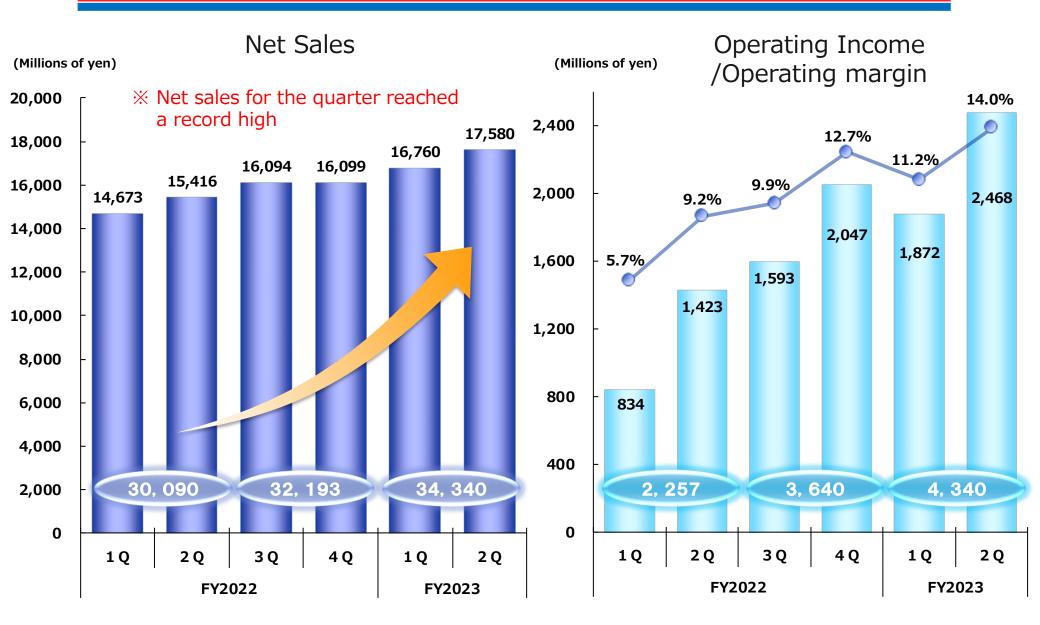


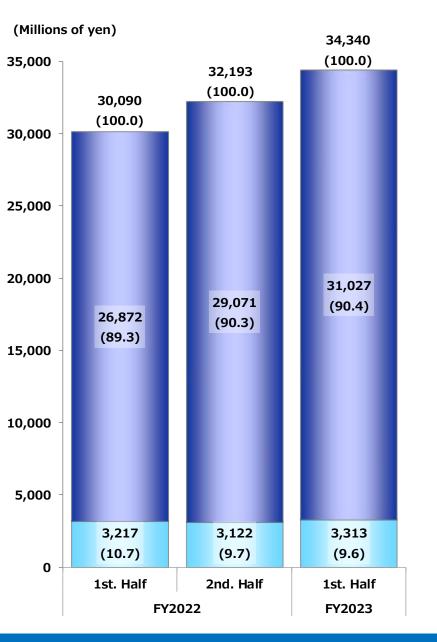
- Net sales increased 14.1% year on year on the back of strong demand for electronic-related devices and other products associated with capital investment, along with favorable foreign exchange trends involving the depreciation of the yen.
- Operating income increased 92.3% year on year due mainly to growth in net sales, an increase in production volume, and the depreciation of the yen.
- Profit attributable to owners of the parent was higher than initially forecasted, amounting to 4,195 million yen, and the interim dividend was adjusted to 9 yen, which was 1 yen higher than the previously announced forecast.
- The value of orders placed decreased 8.9% year on year, and in order to respond to a large backlog of orders, the value of products produced increased 25.9% year on year.



	FY2022	Composition Ratio	FY2022	Composition Ratio	on Compositio Ratio		FY2023	Composition Ratio	Cha	nge
	1st. Half(A)	(%)	2st. Half(B)	(%)	112022	(%)	1st. Half(C)	(%)	C/A(%)	C/B(%)
Net Sales	30,090		32,193		62,284		34,340		14.1	6.7
Gross profit	8,753	29.1	10,583	32.9	19,337	31.0	11,787	34.3	34.7	11.4
Selling expenses, General and Administrative expenses	6,495	21.6	6,943	21.6	13,438	21.5	7,446	21.7	14.6	7.2
Operating Income	2,257	7.5	3,640	11.3	5,898	9.5	4,340	12.6	92.3	19.2
Ordinary Income	2,533	8.4	4,954	15.4	7,488	12.0	6,084	17.7	140.1	22.8
Net Income attributable to owners of the parent	2,171	7.2	1,963	6.1	4,134	6.6	4,195	12.2	93.2	113.7
Dividend per share	¥6.0		¥7.0		¥13.0		¥9.0			
Dividend payout ratio	19.6%				22.3%		15.3%			

Transition in Consolidated Net Sales/Operating Income





[] [Needle and Linear]

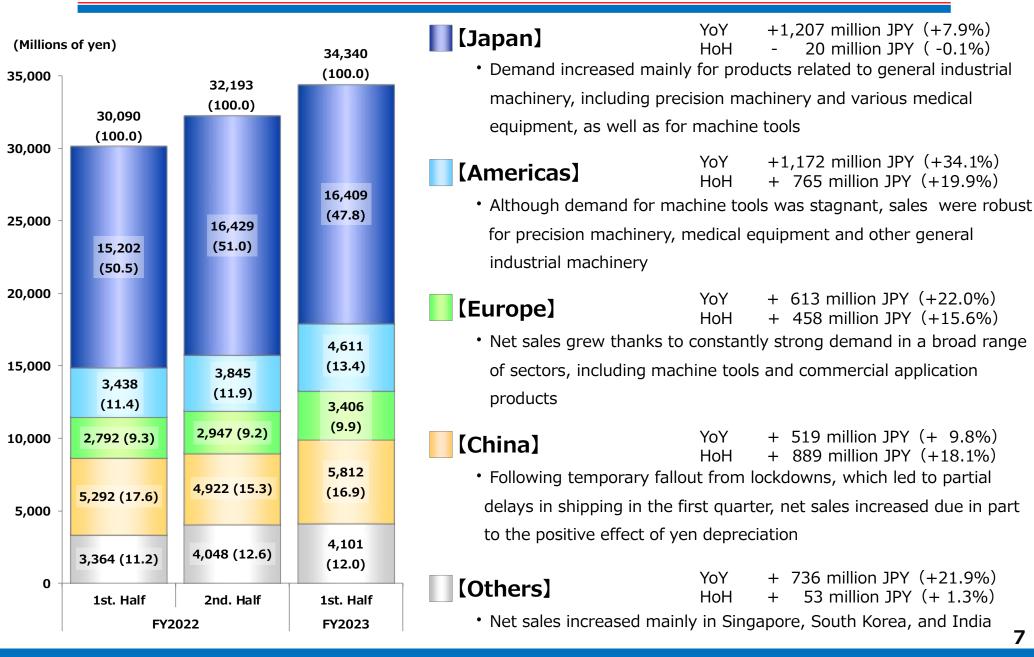
YoY +4,154 million JPY (+15.5%) HoH +1,955 million JPY (+6.7%)

- Sales of needle bearings increased mainly for machine tools, precision machinery, and general industrial machinery
- Sales of linear motion roller guides remained steady for electronics-related devices, while demand increased mainly for machine tools and general industrial machinery

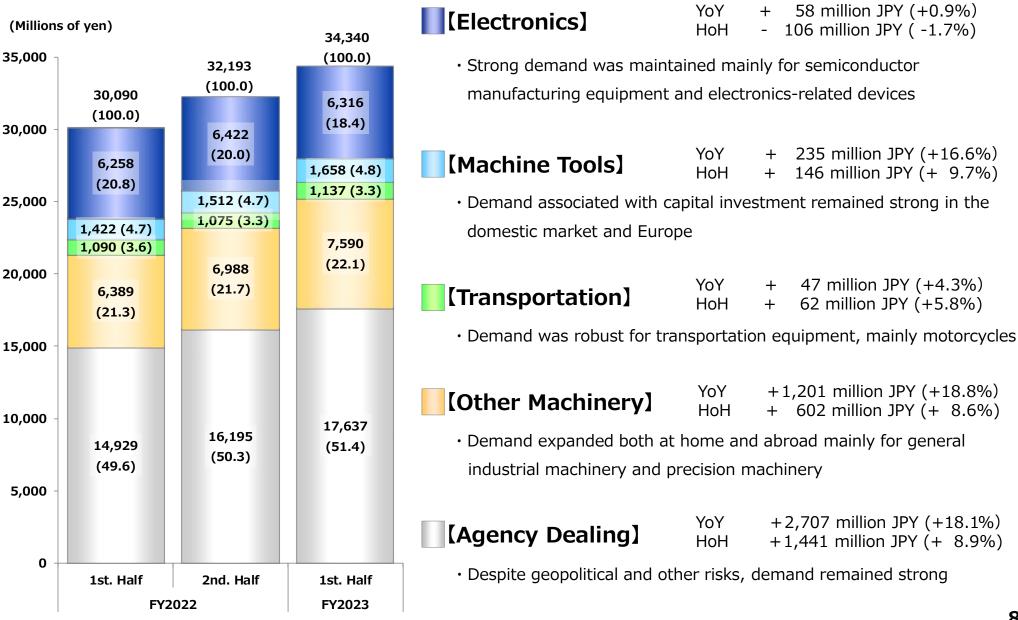
[Others]

- YoY + 95 million JPY (+3.0%) HoH + 191 million JPY (+6.1%)
- Sales of machine components increased mainly for precision machinery and general industrial machinery

Transition in Consolidated Net Sales «By Geographical Area» **IK**

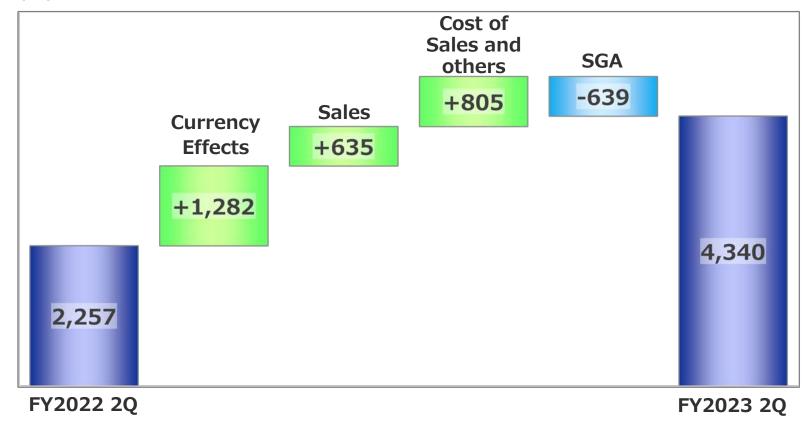


Transition in Consolidated Net Sales «By Industry Category» IKI



Analysis of Consolidated Operating Income

- Operating profit increased 2,083 million yen year on year. Effect of yen depreciation was +1,282 million yen
- Effect of real increase was +635 million yen, improvement of cost of sales ratio was +805 million yen
- Selling and general administrative expenses was -639 million yen due to increase in personnel expenses and logistics costs accompanying an increase in sales



Transition in Consolidated Balance Sheets

- Cash and deposits increased by 1,167 million yen year on year due to improvement in operating cash flows mainly from recording profit for the period
- Inventories increased 3,113 million yen year on year due to an increase in the amounts of inventories held by overseas subsidiaries from the impact of yen depreciation, as well as the continuing increase in production

	FY2022	FY2023	FY2023	Change
	As of Sep. 30	As of Mar. 31	As of Sep. 30	change
TOTAL ASSETS	108,054	107,078	112,819	5,741
Cash and deposits	20,527	18,001	19,169	1,167
Inventories	31,114	33,575	36,689	3,113
Tangible fixed assets	24,086	22,565	22,425	(139)
TOTAL LIABILITIES	46,363	43,104	43,461	357
Interest-bearing liabilities	28,637	22,583	22,545	(37)
TOTAL NET ASSETS	61,690	63,974	69,358	5,383
TOTAL LIABILITIES AND NET ASSETS	108,054	107,078	112,819	5,741
Equity ratio	57.0%	59.6%	61.4%	



Transition in Consolidated Cash Flows / Capital Expenditure

- Operating cash flow was 2,037 million yen mainly due to recording profit for the period and an increase in working capital
- > Free cash flow was 846 million yen due to a decrease in operating cash flow
- Depreciation and amortization decreased to 1,785 million yen due to the end of depreciation of core system

	FY2022	FY2022	FY2023
	1st. Half	2st. Half	1st. Half
Operating activities	5,829	4,435	2,037
Investing activities	(1,242)	(858)	(1,190)
Free cash flow	4,587	3,577	846
Financing activities	179	(6,621)	(661)
Net increase (decrease) in cash and cash equivalents	4,863	2,500	1,162
Cash and cash equivalents at end of year	20,210	17,847	19,009
Capital expenditure	853	1,166	833
Depreciation and amortisation	1,944	1,941	1,785
Interest-bearing liabilities	28,637	22,583	22,545



Financial Forecast

for Fiscal Year ending March 31, 2023

Consolidated Financial Forecast (FY2023)

- Net sales are forecast to increase 10.0% year on year to 68,500 million yen (record high) due to ongoing robustness of demand associated with capital investment in a broad range of sectors despite the weakness in sales for electronics-related devices
- Operating profit is forecast to be 9,000 million yen due mainly to the ongoing depreciation of the yen exchange rate, the impact of increased sales, and high utilization rates of production facilities

(Millions of yen)

	FY2022	FY2023	FY2023	FY2023(E)	Change
		1st. Half	2nd. Half(E)		(%)
Net Sales	62,284	34,340	34,159	68,500	10.0
(%)	(31.0)	(34.3)	(35.8)	(35.0)	
Gross profit	19,337	11,787	12,212	24,000	24.1
Selling expenses, General and Administrative expenses	13,438	7,446	7,553	15,000	11.6
(%)	(9.5)	(12.6)	(13.6)	(13.1)	
Operating Income	5,898	4,340	4,659	9,000	52.6
(%)	(12.0)	(17.7)	(13.8)	(15.8)	
Ordinary Income	7,488	6,084	4,715	10,800	44.2
Net Income attributable to owners of the parent	4,134	4,195	3,204	7,400	79.0
USD	112.38	133.97	140.00	136.99	-
EURO	130.56	138.73	140.00	139.37	-
RMB	17.51	19.88	19.50	19.69	-
Dividend per share	¥13.0	¥9.0	¥9.0	¥18.0	-
Dividend payout ratio	22.3%	15.3%	-	17.3%	-

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Consolidated Net Sales Forecast «By Geographical Area»IKI

- [Japan] Along with currently making adjustments for electronics-related devices, demand will continue to be strong mainly for machine tools and general industrial machinery
- [Americas] Although there is a sense that demand associated with capital investment will slow down, demand will continue to be robust mainly for general industrial machinery
- [Europe] While the future is increasingly uncertain, we will focus on growth sectors such as medical devices and semiconductor-related products
- [China] Although there seems to be a lull in demand for post-processed semiconductor-related products, demand related to medical devices, electronic vehicles, and new energy is solid
- [Others] There is a sense that demand for semiconductor-related products is currently slowing, however the backlog of orders will reach a reasonable level

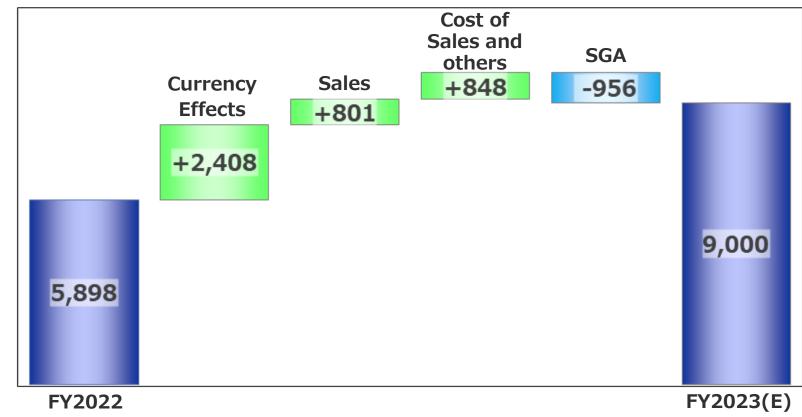
(Millions of yen)

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	Japan	Composition Ratio	Americas	Composition Ratio	Europe	Composition Ratio	China	Composition Ratio	Others	Composition Ratio	Total
Net Sales	32,700	47.7	9,300	13.6	6,700	9.8	11,600	16.9	8,200	12.0	68,500
Change (%)	(3.4%)		(27.7%)		(16.7%)		(13.6%))	(10.6%)	I	(10.0%)
1st. Half	16,409	47.8	4,611	13.4	3,406	9.9	5,812	16.9	4,101	11.9	34,340
2nd. Half(E)	16,290	47.7	4,688	13.7	3,293	9.6	5,787	16.9	4,098	12.0	34,159

Analysis of Consolidated Operating Income (forecast) IKO

- > Operating profit is +3,101 million yen year on year.
- Effect of yen depreciation is +2,408 million yen
- Effect of real increase is +801 million yen, improvement of cost of sales ratio is forecast to be +848 million yen
- Selling, general and administrative expenses is -956 million yen mainly due to increases in personnel expenses, expenses for operating activities, and logistics costs





Progress of Initiatives for the Medium-term Business Plan 2023 and Sustainable Management

Positioning of Medium-Term Business Plan 2023

Recognizing the business environment: Major social change and intense market fluctuations Opportunity: Further market expansion due to technology innovation (5G/IoT/AI/Automation, digital shift trend) Risk: Supply chain risk

(shortage of materials, rise in steel material and distribution costs, increasing geopolitical risks) Responsibility: Realizing a sustainable society

(solving environmental/social issues, strengthening corporate governance)

■ Medium-term business plan 2023 is a step toward realizing the long-term vision ⇒ <u>Strengthening the structure for a company</u> that is highly regilient to fluctuations and high in value IKO VISION 2030

that is highly resilient to fluctuations and high in value

	Solid Step Up to Sust	ainable Growth!	dium-Term Business Plan 2023: Value Enhancement & Value Co-Creation	technology development based company – co-creating a sustainable future
		Medium-Term Bu stablishment of a Highl	siness Plan 2020: y Profitable Organization	Net sales:
	Medium-Term Busine	100 billion yen or above		
	2015/4–2018/3 (three-year average actual)	2018/4-2021/3 (three-year average actual)	2021/4-2024/3 (three-year average target)	Operating income: 15 billion yen or above
Operating income	2.2 billion yen	1.8 billion yen	7 billion yen or above	ROE: 10% or above
ROE	1.7%	2.1%	7% or above	

Co-creating value as a

Initiatives for the Medium-term Business Plan 2023

Progress of three basic policies and initiatives in the medium-term business plan for achieving sustainable growth

Deepening	Strengthen the Present – Deeper into Existing Busin	Progress on Issues in the Medium-Term Management Plan 2023
based on bot in" approache Strengthen re	esponsiveness of supply chain ortening lead times and	Development of ultra high precision LRX ZERO Visualization of production processes and addressing bottleneck processes
Expanding	Create the Future – Expar New Technologies and New	
alliance partne Initiatives to c businesses	evelop new products and nd strengthen the global	 Promotion of industry-academia collaboration and joint development between companies Realization of key products / investment plans by market
<i>Embracing Change</i>	Robust Management Base – Organizational Capability Cha	
	nprove the break-even point a leaders to promote DX	Commencement of programs to develop DX promotion leaders

- Develop change leaders to promote DX
- Promote sustainable management

 Issued the Company's first Integrated Report 2022

Sustainable Management(Integrated Report published)

Held sustainability committee meeting and implemented initiatives in ESG viewpoints

Achieving

the SDGs

SUSTAINABLE

DEVELOPMEN[®]

GOA

■ Issued the Group's first Integrated Report 2022 on October 12, 2022

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Management Philosophy Basic Sustainability Policy

IKO Group Material Issues

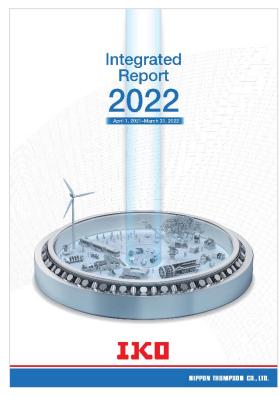
IKO Group Material Issues

- (1) Implement corporate activities for realizing a prosperous global environment
- (2) Contribute to technological innovation by leveraging core technologies
- (3) Contribute to social development by providing products society needs
- (4) Provide healthy, safe, and secure environments for people
- (5) Contribute to a society where diverse people can thrive and be rewarded for their work
- (6) Improve continuously compliance and governance

IKO VISION 2030

Medium-Term Business Plan 2023

E	•Set medium-term targets for reducing greenhouse gas emissions(Scopes 1 and 2) Achieve carbon neutrality by FY2050 Reduce greenhouse gas emissions by 50% or more compared to the most recent maximum emissions by FY2030
S	 Formulated the "IKO Group Supplier CSR Procurement Guidelines" Implemented initiatives for building a workplace environment where people feel rewarded for their work and promoting women's activities
G	•Disclosed skills matrix •Elected female Outside Director



https://www.ikont.co.jp/sites/english/static/ir/finance/pdf /integrated_report2022_eg.pdf



[Supplementary Information] Financial Data



												Millions of yen)
	FY2018	FY2019	FY2020	FY2021		FY2022				FY2023		
				-	1st. Half	2nd. Half	Year	1Q	2Q		2nd. Half(E)	Year (E)
Net Sales	55,228	57,570	47,457	44,342	30,090	32,193	62,284	16,760	17,580	34,340	34,159	68,500
Monthly average	4,602	4,797	3,954	3,695	5,015	5,365	5,190	5,586	5,860	5,723	5,693	5,708
Cost of Sales	39,401	39,333	32,690	32,696	21,337	21,610	42,947	11,232	11,321	22,553	21,946	44,500
	28.7%	31.7%	31.1%	26.3%	29.1%	32.9%	31.0%	33.0%	35.6%	34.3%	35.8%	35.0%
Gross profit	15,826	18,237	14,766	11,645	8,753	10,583	19,337	5,527	6,259	11,787	12,212	24,000
Selling expenses, General and	13,177	13,353	13,425	12,204	6,495	6,943	13,438	3,655	3,790	7,446	7,553	15,000
Administrative expenses	4.8%	8.5%	2.8%	(1.3%)	7.5%	11.3%	9.5%	11.2%	14.0%	12.6%	13.6%	13.1%
Operating Income	2,649	4,883	1,341	(1.5%)	2,257	3,640	5,898	1,872	2,468	4,340	4,659	9,000
Operating Income Non-Operating Income and				. ,	-		5,050			7,540		-
Expenses	(251)	441	(72)	785	276	1,313	1,590	1,342	401	1,743	56	1,800
	4.3%	9.3%	2.7%	0.5%	8.4%	15.4%	12.0%	19.2%	16.3%	17.7%	13.8%	15.8%
Ordinary Income	2,397	5,325	1,268	225	2,533	4,954	7,488	3,215	2,869	6,084	4,715	10,800
Extraordinary Income and Losses	92	(209)	(249)	(100)	-	(1,500)	(1,500)	-	-	-	-	-
	4.5%	8.9%	2.1%	0.3%	8.4%	10.7%	9.6%	19.2%	16.3%	17.7%	13.8%	15.8%
Income before income taxes	2,489	5,115	1,019	125	2,533	3,453	5,987	3,215	2,869	6,084	4,715	10,800
Income Taxes	815	1,373	1,188	(90)	362	1,490	1,852	1,075	813	1,889	1,510	3,400
	3.0%	6.5%	(0.4%)	0.5%	7.2%	6.1%	6.6%	12.8%	11.7%	12.2%	9.4%	
Net Income	1,674	3,742	(169)	215	2,171	1,963	4,134	2,139	2,055	4,195	3,204	7,400
Net Income attributable to non- controlling interests	(4)	23	16	-	-	-	-	-	-	-	-	-
Net Income attributable to	3.0%	6.5%	(0.4%)	0.5%	7.2%	6.1%	6.6%	12.8%	11.7%	12.2%	9.4%	10.8%
owners of the parent	1,678	3,718	(185)	215	2,171	1,963	4,134	2,139	2,055	4,195	3,204	7,400
*Change												
	YOY	YOY	YOY	YOY	HOH	НОН	YOY	QOQ	QOQ	НОН	НОН	YOY
Net Sales	25.1	4.2	(17.6)	(6.6)	24.9	7.0	40.5	4.1	4.9	6.7	(0.5)	10.0
Operating Income	131.2	84.4	(72.5)	-	-	61.3	-	(8.5)	31.8	19.2	7.3	52.6
Ordinary Income	164.7	122.2	(76.2)	(82.2)	157.7	95.5	-	11.2	(10.8)	22.8	(22.5)	44.2
Net Income attributable to	-	121.5	-	-	170.2	(9.6)	-	307.6	(3.9)	113.7	(23.6)	79.0
owners of the parent		-				、			、		(-)	
	110.05	110.01	108.74	106.06	100.00	114.00	112 20 1	120 57	120.27	122.07	140.00	126.00
USD	110.85	110.91		106.06	109.80	114.96	112.38	129.57	138.37	133.97	140.00	136.99
EURO	129.70	128.41	120.82	123.70	130.90	130.23	130.56	138.12	139.34	138.73	140.00	139.37
RMB	16.75	16.54	15.60	15.67	16.99	18.04	17.51	19.58	20.19	19.88	19.50	19.69

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								(Millions of yen)
	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	Cha	-
					(A)	1st. Half(B)	B-A	(%)
Cash and deposits	18,104	17,023	12,924	15,489	18,001	19,169	1,167	6.5
Notes and accounts receivable-trade	16,373	15,455	11,671	13,533	17,159	19,278	2,118	12.3
Inventories	25,543	29,770	33,734	31,485	33,575	36,689	3,113	9.3
Others	1,275	1,369	2,610	1,405	1,675	1,241	(434)	(25.9)
Total current assets	61,296	63,619	60,940	61,914	70,412	76,377	5,965	8.5
Buildings and structures	5,348	5,235	7,855	7,477	6,843	6,975	131	1.9
Machinery and vehicles	9,700	9,767	11,500	11,608	10,338	10,142	(196)	(1.9)
Others	5,265	7,427	5,387	5,440	5,383	5,307	(75)	(1.4)
Tangible fixed assets	20,313	22,430	24,742	24,526	22,565	22,425	(139)	(0.6)
Intangible fixed assets	2,956	2,566	2,107	1,702	1,093	1,063	(30)	(2.8)
Total investments and other assets	13,927	12,851	10,328	12,803	13,006	12,953	(53)	(0.4)
TOTAL ASSETS	98,493	101,468	98,118	100,946	107,078	112,819	5,741	5.4
Notes and accounts payable-trade	10,939	11,438	7,832	7,773	11,845	11,758	(86)	(0.7)
Short-term bank loans and Bonds, etc.	2,778	3,179	5,330	16,247	5,655	3,966	(1,689)	(29.9)
Others	5,859	7,520	4,591	4,384	7,301	8,046	744	10.2
Total current liabilities	19,577	22,138	17,754	28,405	24,802	23,771	(1,030)	(4.2)
Bonds, etc.	10,000	10,000	15,000	5,000	10,000	10,000	-	-
Long-term bank loans	8,516	8,317	6,876	6,803	6,928	8,579	1,651	23.8
Others	732	816	1,048	1,312	1,373	1,109	(263)	(19.2)
Total long-term liabilities	19,249	19,134	22,924	13,115	18,301	19,689	1,387	7.6
TOTAL LIABILITIES	38,827	41,273	40,679	41,521	43,104	43,461	357	0.8
Shareholde r s' equity	54,795	57,614	56,579	55,803	59,276	63,032	3,756	6.3
Total accumulated other comprehensive	4,422	2,373	711	3,473	4,552	6,204	1,651	36.3
income	1,122	2,373	/11	5,175	1,552			
Subscription rights to shares	76	114	148	148	144	121	(23)	(16.4)
Non-controlling interests	372	93	-	-	-	-	-	-
TOTAL NET ASSETS	59,666	60,195	57,439	59,425	63,974	69,358	5,383	8.4
TOTAL LIABILITIES AND NET ASSETS	98,493	101,468	98,118	100,946	107,078	112,819	5,741	5.4
Equity ratio	60.1%	59.1%	58.4%	58.7%	59.6%	61.4%		

Note: Balance Sheets at the end of FY2018 is partly adjusted due to the application of the "Partial Amendments to Accounting Standard for Tax Effect Accounting".



						(Millions of yen)
	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
						1st. Half
Income (loss) before income taxes	2,489	5,115	1,019	125	5,987	6,084
Depreciation	3,094	3,297	3,800	3,833	3,885	1,785
Decrease (increase) in notes and accounts receivable – trade	(3,196)	861	3,642	(1,605)	(3,105)	(1,631)
Decrease (increase) in inventories	410	(4,266)	(4,266)	2,637	(1,021)	(1,320)
Others	3,246	150	(6,692)	667	4,519	(2,880)
Operating activities	6,043	5,158	(2,497)	5,658	10,265	2,037
Payments for purchase of property, plant and equipment	(1,539)	(4,588)	(6,048)	(2,950)	(1,797)	(973)
Others	159	(473)	(139)	(57)	(303)	(216)
Investing activities	(1,379)	(5,061)	(6,188)	(3,007)	(2,100)	(1,190)
Net increase (decrease) in bank loans	(368)	201	710	843	(466)	(37)
Proceeds from corporate bonds	-	-	5,000	-	5,000	-
Repayment of convertible bond	(5,000)	-	-	-	(10,000)	-
Cash dividends paid and others	(1,327)	(1,248)	(1,091)	(1,256)	(975)	(623)
Financing activities	(6,696)	(1,047)	4,618	(412)	(6,442)	(661)
Foreign currency translation adjustments on cash and cash equivalents	11	(44)	(108)	261	777	976
Net increase (decrease) in cash and cash equivalents	(2,020)	(995)	(4,175)	2,498	2,500	1,162
Cash and cash equivalents at beginning of year	20,040	18,019	17,023	12,847	15,346	17,847
Cash and cash equivalents at end of year	18,019	17,023	12,847	15,346	17,847	19,009

(Millions of yen)

				51/2024			FY2023				
	FY2018	FY2019	FY2020	FY2021	1Q	2Q	3Q	4Q	Year	1Q	2Q
Orders Received Net sales	72,980 55,228	57,490 57,570	40,779 47,457	51,348 44,342	19,524 14,673	19,014 15,416	18,043 16,094	21,965 16,099	78,548 62,284	17,851 16,760	17,253 17,580
Net production	44,389	55,928	44,707	37,722	12,467	13,911	15,295	15,491	57,166	16,024	17,189

%Change

	YOY	YOY	YOY	ΥΟΥ	QOQ	QOQ	QOQ	QOQ	YOY	QOQ	QOQ
Orders Received	56.4	(21.2)	(29.1)	25.9	3.4	(2.6)	(5.1)	21.7	53.0	(18.7)	(3.4)
Net sales	25.1	4.2	(17.6)	(6.6)	10.5	5.1	4.4	0.0	40.5	4.1	4.9
Net production	22.6	26.0	(20.1)	(15.6)	18.7	11.6	9.9	1.3	51.5	3.4	7.3



										(Mi	llions of yen)
	FY2018	FY2019		FY2	FY2020		FY2021		FY2022		023
	As of Mar. 31	As of №	lar. 31	As of Mar. 31		As of Mar. 31		As of Mar. 31		As of Sep. 30	
	(A)	(B)	B - A	(C)	С - В	(D)	D - C	(E)	E - D	(F)	F-E
•Finished products and Semi-finished products											
Needle and Linear	11,223	13,807	2,584	15,675	1,867	14,107	(1,567)	13,821	(286)	15,282	1,461
Others	510	653	142	521	(132)	409	(111)	571	162	707	135
Sub total	11,734	14,461	2,726	16,196	1,735	14,517	(1,679)	14,393	(124)	15,990	1,596
•Material in process	8,713	9,667	953	11,122	1,455	10,576	(545)	12,773	2,197	11,870	(903)
•Raw material	5,095	5,642	546	6,414	772	6,391	(22)	6,408	16	8,828	2,419
Total	25,543	29,770	4,227	33,734	3,963	31,485	(2,248)	33,575	2,089	36,689	3,113

	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2023(E)
	F12018	F12019	F12020	F12021	FIZUZZ	1st.Half	F12023(E)
·Capital expenditure	2,535	5,248	5,455	2,752	2,019	833	2,300
•Depreciation and amortisation							
Tangible fixed assets	2,655	2,803	3,239	3,119	2,976	1,499	3,000
Intangible fixed assets	439	494	560	714	909	285	500
%Inculding Long-term prepaid expense							
Total	3,094	3,297	3,800	3,833	3,885	1,785	3,500



Transition in Consolidated Number of employees IKO

											(People)	
	FY2018	FY2019		FY2020		FY2021		FY2022		FY2023		
	As of Mar. 31	As of Ma	As of Mar. 31		As of Sep. 30							
	(A)	(B)	B - A	(C)	С - В	(D)	D - C	(E)	E - D	(F)	F - E	
Number of employees	2,232	2,448	216	2,232	(216)	2,456	224	2,688	232	2,673	(15)	
Nonconsolidated	934	977	43	994	17	1,009	15	1,010	1	1,002	(8)	
External Employees	732	764	32	463	(301)	555	92	714	159	769	55	
In Production Department	661	694	33	401	(293)	494	93	650	156	708	58	

Contact us for more information about IR

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Although this document contains business forecasts etc., it was developed based on certain conditions, such as the current business environment and business policies. Please be aware that these forecasts may differ from the actual results due to these variable elements.