

Financial Summary

First Quarter of Fiscal Year ending March 31, 2023



August 10, 2022

NIPPON THOMPSON CO., LTD.

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Note 1: The forecast of operations results in this summary is prepared based on the earnings preannouncement released on May 12, 2022.
Therefore the reader should be aware that actual results may be different from any future results expressed herein due to various factors.

Note 2: Amounts in these graphs and tables are rounded down to the million of Yen.

Note 3: Percentages in these graphs and tables are rounded off the fractions to two decimal places.

Consolidated Financial Data



(Millions of yen)

	F Y 2013	F Y 2014	F Y 2015	F Y 2016	F Y 2017	F Y 2018	F Y 2019	F Y 2020	F Y 2021	F Y 2022
Net Sales	35,962	39,259	44,972	43,664	44,130	55,228	57,570	47,457	44,342	62,284
Operating Income	1,185	(251)	3,877	3,018	1,145	2,649	4,883	1,341	(559)	5,898
Ordinary Income	1,465	857	4,792	2,756	905	2,397	5,325	1,268	225	7,488
Net Income attributable to owners of the parent	(124)	568	2,966	1,569	(291)	1,678	3,718	(185)	215	4,134
Total Assets	84,343	86,891	93,411	89,197	99,627	98,493	101,468	98,118	100,946	107,078
Net Assets	53,167	56,121	61,099	58,056	58,605	59,666	60,195	57,439	59,425	63,974
Equity Ratio	63.0%	64.6%	65.4%	65.0%	58.4%	60.1%	59.1%	58.4%	58.7%	59.6%
EPS	(¥1.7)	¥7.8	¥40.7	¥21.6	(¥4.0)	¥23.4	¥52.0	(¥2.6)	¥3.0	¥58.3
Net Assets per share	¥732	¥771	¥838	¥802	¥810	¥828	¥837	¥797	¥836	¥899
PER	-	65.16x	14.57x	18.58x	-	36.40x	9.80x	-	219.21x	9.28x
Cash Dividends per share	¥9.0	¥10.0	¥11.0	¥13.0	¥13.0	¥13.0	¥15.0	¥12.5	¥8.0	¥13.0
ROE	(0.2%)	1.0%	5.1%	2.6%	(0.5%)	2.9%	6.2%	(0.3%)	0.4%	6.7%

Note: Treasury stock, which is used to determine net income per share and net assets per share includes the shares held by ESOP trust of Employee Shareholders Association.

Balance Sheets at the end of FY2018 is partly adjusted due to the application of the "Partial Amendments to Accounting Standard for Tax Effect Accounting".

Transition in Consolidated Business Results



(Millions of yen)

	FY2018	FY2019	FY2020	FY2021	FY2022					FY2023			
					1Q	2Q	3Q	4Q	Year	1Q	1st. Half(E)	2nd. Half(E)	Year (E)
Net Sales	55,228	57,570	47,457	44,342	14,673	15,416	16,094	16,099	62,284	16,760	32,500	33,500	66,000
Monthly average	4,602	4,797	3,954	3,695	4,891	5,138	5,364	5,366	5,190	5,586	5,416	5,583	5,500
Cost of Sales	39,401	39,333	32,690	32,696	10,594	10,743	11,022	10,587	42,947	11,232	21,400	22,000	43,400
Gross profit	28.7%	31.7%	31.1%	26.3%	27.8%	30.3%	31.5%	34.2%	31.0%	33.0%	34.2%	34.3%	34.2%
15,826	18,237	14,766	11,645	4,079	4,673	5,071	5,512	19,337	5,527	11,100	11,500	22,600	
Selling expenses, General and Administrative expenses	13,177	13,353	13,425	12,204	3,245	3,250	3,477	3,465	13,438	3,655	7,400	7,600	15,000
Operating Income	4.8%	8.5%	2.8%	(1.3%)	5.7%	9.2%	9.9%	12.7%	9.5%	11.2%	11.4%	11.6%	11.5%
2,649	4,883	1,341	(559)	834	1,423	1,593	2,047	5,898	1,872	3,700	3,900	7,600	
Non-Operating Income and Expenses	(251)	441	(72)	785	172	103	469	844	1,590	1,342	200	200	400
Ordinary Income	4.3%	9.3%	2.7%	0.5%	6.9%	9.9%	12.8%	18.0%	12.0%	19.2%	12.0%	12.2%	12.1%
2,397	5,325	1,268	225	1,006	1,526	2,063	2,891	7,488	3,215	3,900	4,100	8,000	
Extraordinary Income and Losses	92	(209)	(249)	(100)	-	-	14	(1,515)	(1,500)	-	-	-	-
Income before income taxes	4.5%	8.9%	2.1%	0.3%	6.9%	9.9%	12.9%	8.6%	9.6%	19.2%	12.0%	12.2%	12.1%
2,489	5,115	1,019	125	1,006	1,526	2,077	1,376	5,987	3,215	3,900	4,100	8,000	
Income Taxes	815	1,373	1,188	(90)	(171)	533	639	851	1,852	1,075	1,200	1,300	2,500
Net Income	3.0%	6.5%	(0.4%)	0.5%	8.0%	6.4%	8.9%	3.3%	6.6%	12.8%	8.3%	8.4%	8.3%
1,674	3,742	(169)	215	1,178	992	1,438	524	4,134	2,139	2,700	2,800	5,500	
Net Income attributable to non-controlling interests	(4)	23	16	-	-	-	-	-	-	-	-	-	-
Net Income attributable to owners of the parent	3.0%	6.5%	(0.4%)	0.5%	8.0%	6.4%	8.9%	3.3%	6.6%	12.8%	8.3%	8.4%	8.3%
1,678	3,718	(185)	215	1,178	992	1,438	524	4,134	2,139	2,700	2,800	5,500	

※Change

	YOY	YOY	YOY	YOY	QOQ	QOQ	QOQ	QOQ	YOY	QOQ	HOH	HOH	YOY
Net Sales	25.1	4.2	(17.6)	(6.6)	10.5	5.1	4.4	0.0	40.5	4.1	1.0	3.1	6.0
Operating Income	131.2	84.4	(72.5)	-	152.6	70.7	11.9	28.5	-	(8.5)	1.6	5.4	28.8
Ordinary Income	164.7	122.2	(76.2)	(82.2)	0.7	51.6	35.1	40.2	-	11.2	(21.3)	5.1	6.8
Net Income attributable to owners of the parent	-	121.5	-	-	80.4	(15.8)	44.9	(63.5)	-	307.6	37.5	3.7	33.0

USD	110.85	110.91	108.74	106.06	109.49	110.11	113.71	116.20	112.38	129.57	-	-	120.00
EURO	129.70	128.41	120.82	123.70	131.96	129.84	130.07	130.39	130.56	138.12	-	-	130.00
RMB	16.75	16.54	15.60	15.67	16.96	17.02	17.78	18.29	17.51	19.58	-	-	19.00

Transition in Consolidated Balance Sheets



(Millions of yen)

	FY2018	FY2019	FY2020	FY2021	FY2022 (A)	FY2023 1Q(B)	Change	
							B-A	(%)
Cash and deposits	18,104	17,023	12,924	15,489	18,001	19,481	1,480	8.2
Notes and accounts receivable-trade	16,373	15,455	11,671	13,533	17,159	17,644	484	2.8
Inventories	25,543	29,770	33,734	31,485	33,575	35,270	1,695	5.0
Others	1,275	1,369	2,610	1,405	1,675	1,109	(566)	(33.8)
Total current assets	61,296	63,619	60,940	61,914	70,412	73,506	3,093	4.4
Buildings and structures	5,348	5,235	7,855	7,477	6,843	7,009	165	2.4
Machinery and vehicles	9,700	9,767	11,500	11,608	10,338	10,184	(153)	(1.5)
Others	5,265	7,427	5,387	5,440	5,383	5,549	166	3.1
Tangible fixed assets	20,313	22,430	24,742	24,526	22,565	22,743	178	0.8
Intangible fixed assets	2,956	2,566	2,107	1,702	1,093	1,064	(28)	(2.6)
Total investments and other assets	13,927	12,851	10,328	12,803	13,006	12,917	(89)	(0.7)
TOTAL ASSETS	98,493	101,468	98,118	100,946	107,078	110,232	3,153	2.9
Notes and accounts payable-trade	10,939	11,438	7,832	7,773	11,845	11,982	137	1.2
Short-term bank loans and Bonds, etc.	2,778	3,179	5,330	16,247	5,655	4,175	(1,480)	(26.2)
Others	5,859	7,520	4,591	4,384	7,301	7,513	211	2.9
Total current liabilities	19,577	22,138	17,754	28,405	24,802	23,670	(1,131)	(4.6)
Bonds, etc.	10,000	10,000	15,000	5,000	10,000	10,000	-	-
Long-term bank loans	8,516	8,317	6,876	6,803	6,928	8,706	1,777	25.7
Others	732	816	1,048	1,312	1,373	1,175	(197)	(14.4)
Total long-term liabilities	19,249	19,134	22,924	13,115	18,301	19,882	1,580	8.6
TOTAL LIABILITIES	38,827	41,273	40,679	41,521	43,104	43,552	448	1.0
Shareholders' equity	54,795	57,614	56,579	55,803	59,276	60,942	1,665	2.8
Total accumulated other comprehensive income	4,422	2,373	711	3,473	4,552	5,615	1,062	23.3
Subscription rights to shares	76	114	148	148	144	121	(23)	(16.4)
Non-controlling interests	372	93	-	-	-	-	-	-
TOTAL NET ASSETS	59,666	60,195	57,439	59,425	63,974	66,679	2,704	4.2
TOTAL LIABILITIES AND NET ASSETS	98,493	101,468	98,118	100,946	107,078	110,232	3,153	2.9
Equity ratio	60.1%	59.1%	58.4%	58.7%	59.6%	60.4%		

Note: Balance Sheets at the end of FY2018 is partly adjusted due to the application of the "Partial Amendments to Accounting Standard for Tax Effect Accounting".

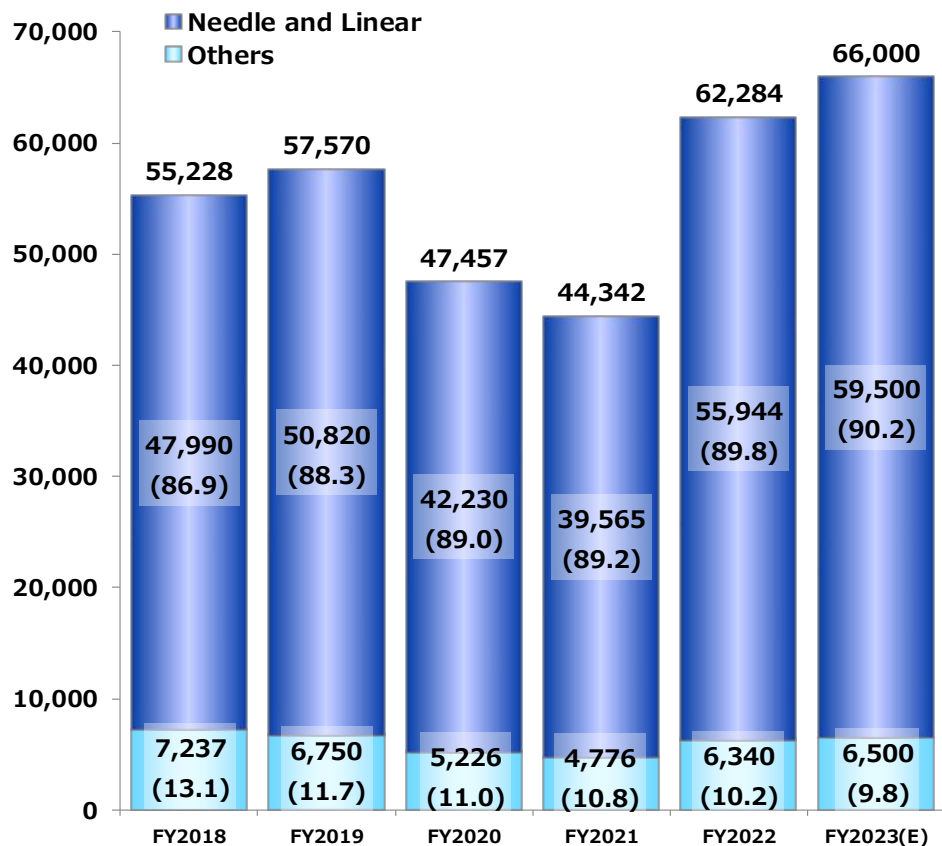
Transition in Consolidated Cash Flows



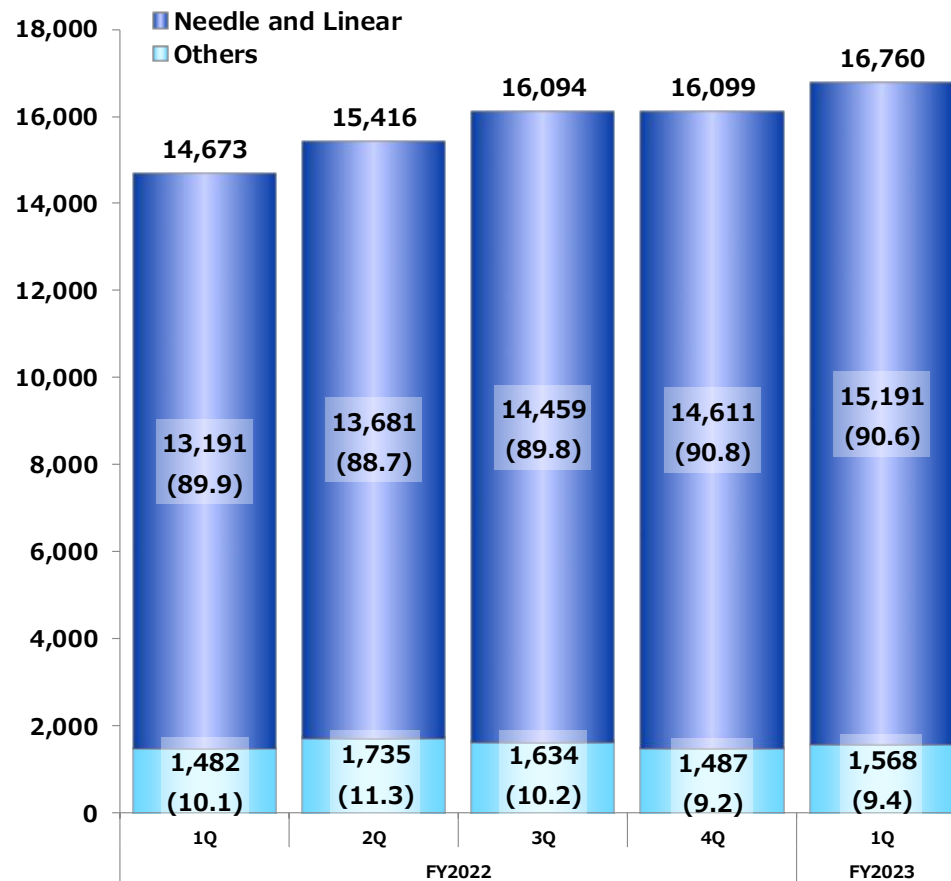
	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023 1Q
Income (loss) before income taxes	2,489	5,115	1,019	125	5,987	3,215
Depreciation	3,094	3,297	3,800	3,833	3,885	898
Decrease (increase) in notes and accounts receivable – trade	(3,196)	861	3,642	(1,605)	(3,105)	(133)
Decrease (increase) in inventories	410	(4,266)	(4,266)	2,637	(1,021)	(499)
Others	3,246	150	(6,692)	667	4,519	(1,805)
Operating activities	6,043	5,158	(2,497)	5,658	10,265	1,674
Payments for purchase of property, plant and equipment	(1,539)	(4,588)	(6,048)	(2,950)	(1,797)	(594)
Others	159	(473)	(139)	(57)	(303)	(124)
Investing activities	(1,379)	(5,061)	(6,188)	(3,007)	(2,100)	(719)
Net increase (decrease) in bank loans	(368)	201	710	843	(466)	297
Proceeds from corporate bonds	-	-	5,000	-	5,000	-
Repayment of convertible bond	(5,000)	-	-	-	(10,000)	-
Cash dividends paid and others	(1,327)	(1,248)	(1,091)	(1,256)	(975)	(537)
Financing activities	(6,696)	(1,047)	4,618	(412)	(6,442)	(239)
Foreign currency translation adjustments on cash and cash equivalents	11	(44)	(108)	261	777	758
Net increase (decrease) in cash and cash equivalents	(2,020)	(995)	(4,175)	2,498	2,500	1,474
Cash and cash equivalents at beginning of year	20,040	18,019	17,023	12,847	15,346	17,847
Cash and cash equivalents at end of year	18,019	17,023	12,847	15,346	17,847	19,321

Transition in Consolidated Net Sales «By Business Segment» **IKO**

(Millions of yen)



(Millions of yen)



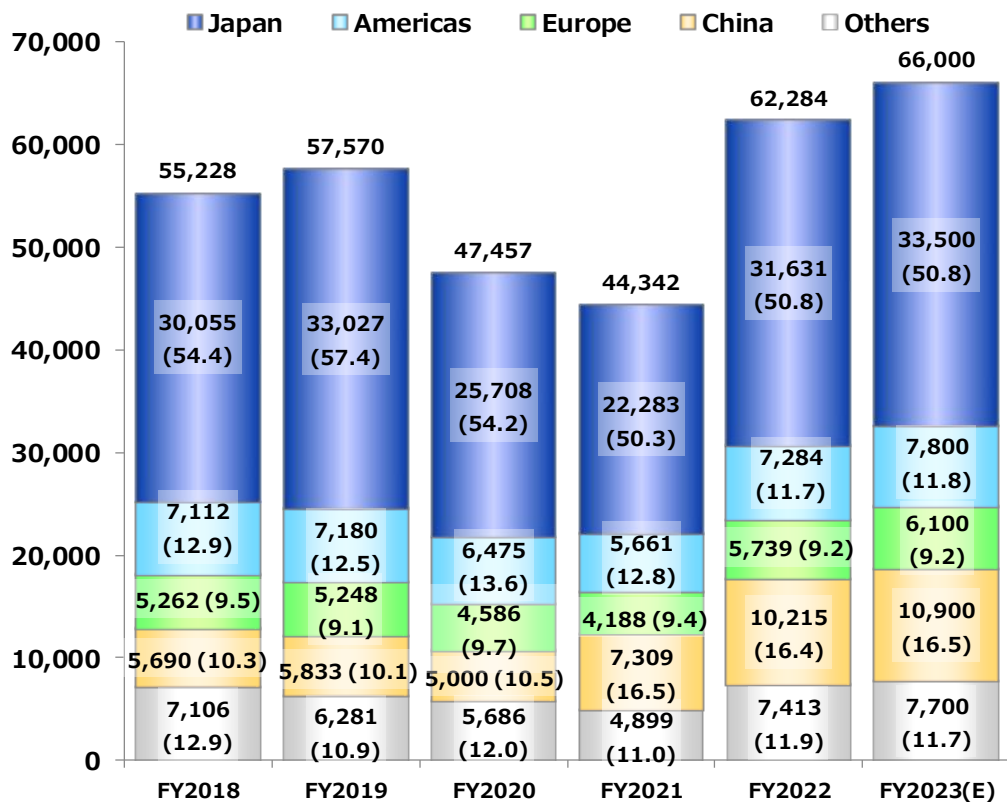
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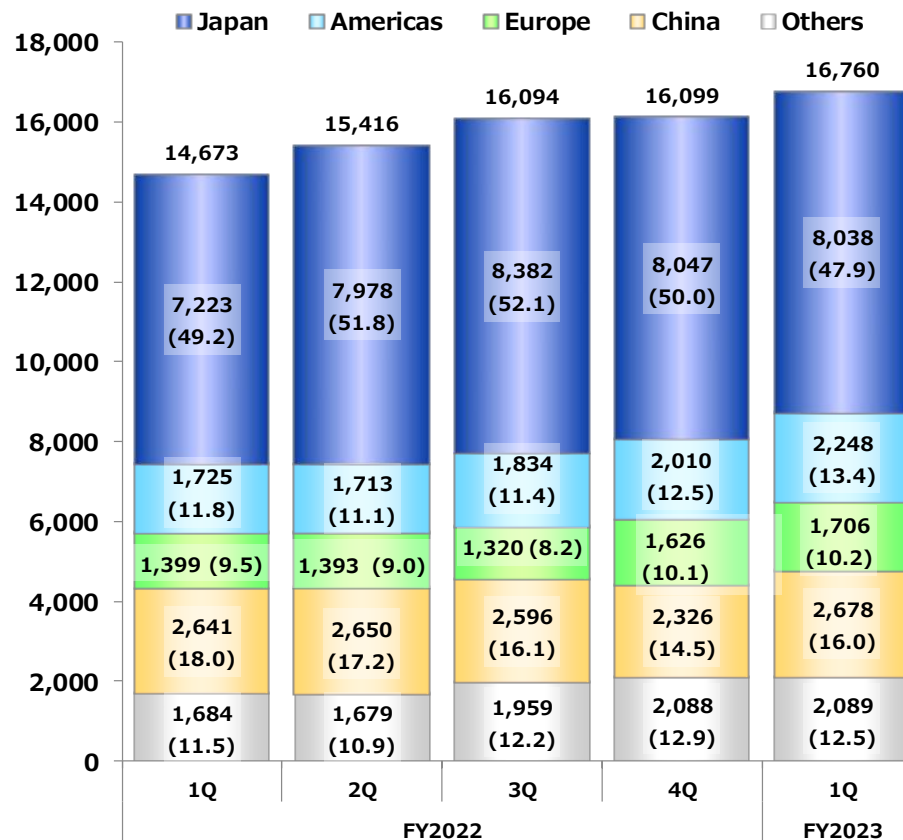
	FY2018	FY2019	FY2020	FY2021	FY2022					FY2023			
					1Q	2Q	3Q	4Q	Year	1Q	1st. Half(E)	2nd. Half(E)	Year(E)
	YOY	YOY	YOY	YOY	QOQ	QOQ	QOQ	QOQ	YOY	QOQ	HOH	HOH	YOY
Needle and Linear	23.7	5.9	(16.9)	(6.3)	11.0	3.7	5.7	1.1	41.4	4.0	0.8	3.1	6.4
Others	35.7	(6.7)	(22.6)	(8.6)	6.1	17.0	(5.8)	(9.0)	32.7	5.4	2.5	3.1	2.5
Total	25.1	4.2	(17.6)	(6.6)	10.5	5.1	4.4	0.0	40.5	4.1	1.0	3.1	6.0

Transition in Consolidated Net Sales «By Geographical Area» **IKO**

(Millions of yen)



(Millions of yen)

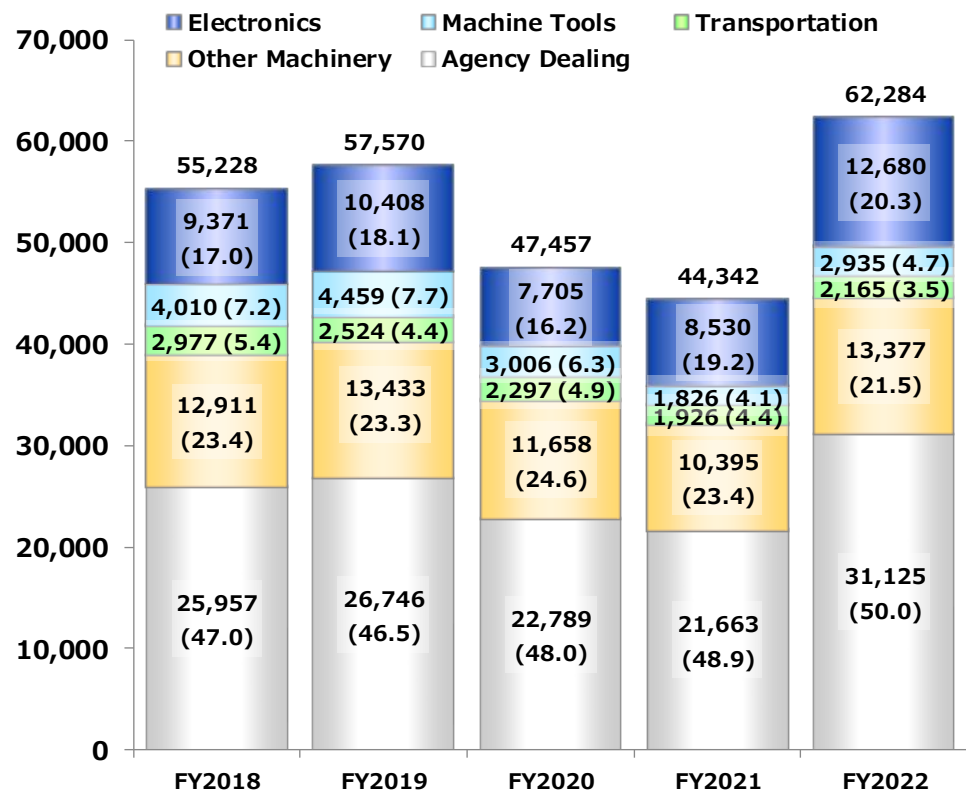


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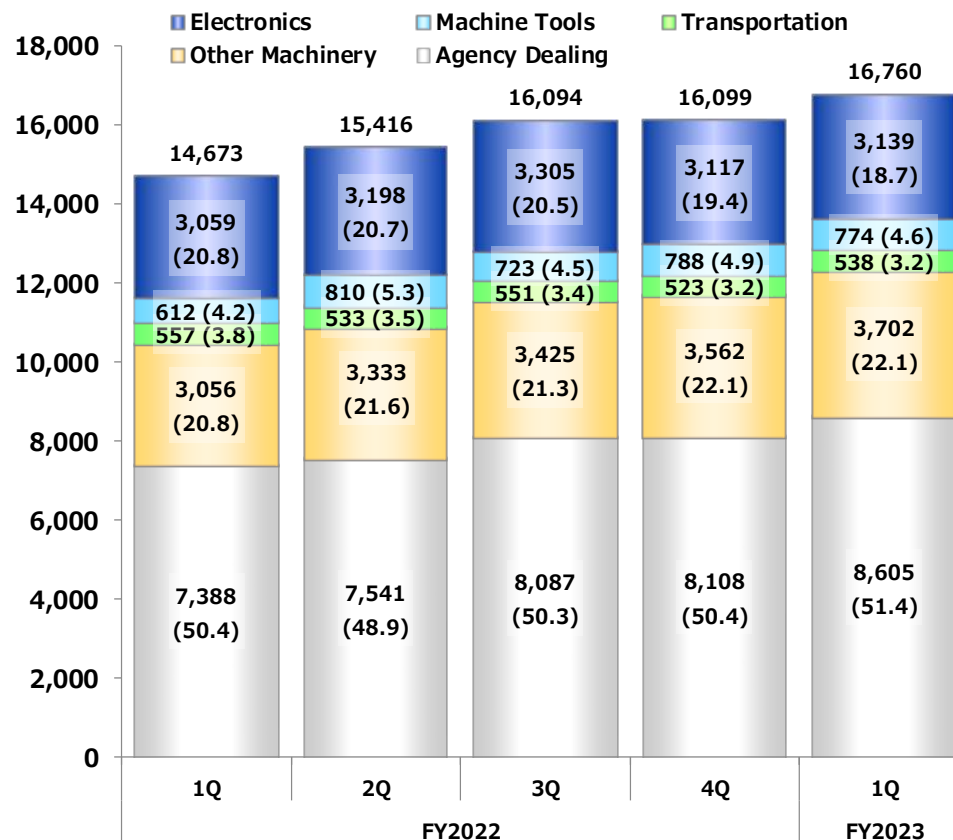
	FY2018	FY2019	FY2020	FY2021	FY2022					FY2023			
					1Q	2Q	3Q	4Q	Year	1Q	1st. Half(E)	2nd. Half(E)	Year(E)
	YOY	YOY	YOY	YOY	QOQ	QOQ	QOQ	QOQ	YOY	QOQ	HOH	HOH	YOY
Japan	20.0	9.9	(22.2)	(13.3)	11.8	10.5	5.1	(4.0)	42.0	(0.1)	0.4	3.0	5.9
Americas	9.1	0.9	(9.8)	(12.6)	3.6	(0.7)	7.1	9.6	28.7	11.8	1.4	-	7.1
Europe	24.0	(0.3)	(12.6)	(8.7)	11.1	(0.4)	(5.2)	23.1	37.0	4.9	1.8	3.3	6.3
China	76.9	2.5	(14.3)	46.2	12.4	0.3	(2.1)	(10.4)	39.8	15.1	7.7	5.7	6.7
Others	39.2	(11.6)	(9.5)	(13.8)	9.2	(0.3)	16.6	6.6	51.3	0.0	(6.1)	2.6	3.9
Total	25.1	4.2	(17.6)	(6.6)	10.5	5.1	4.4	0.0	40.5	4.1	1.0	3.1	6.0

Transition in Consolidated Net Sales «By Industry Category» **IKO**

(Millions of yen)



(Millions of yen)



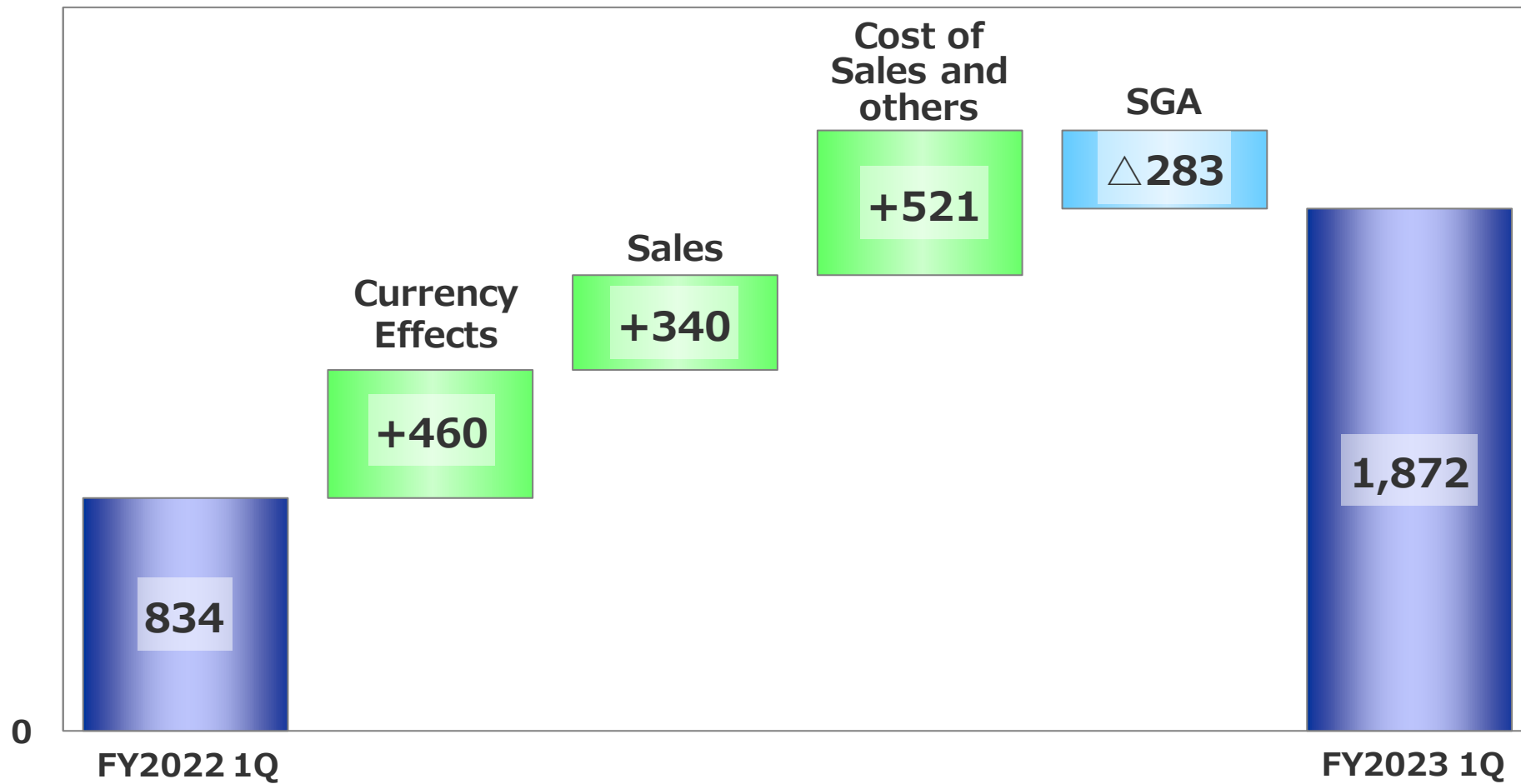
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		FY2018	FY2019	FY2020	FY2021	FY2022					FY2023
		YOY	YOY	YOY	YOY	1Q	2Q	3Q	4Q	Year	1Q
						QOQ	QOQ	QOQ	QOQ	YOY	QOQ
D	Electronics	20.3	11.1	(26.0)	10.7	20.6	4.5	3.3	(5.7)	48.6	0.7
	Machine Tools	54.0	11.2	(32.6)	(39.2)	28.9	32.3	(10.7)	9.0	60.7	(1.8)
	Transportation	31.8	(15.2)	(9.0)	(16.1)	(4.3)	(4.3)	3.5	(5.1)	12.4	2.8
	Other Machinery	19.4	4.0	(13.2)	(10.8)	2.6	9.1	2.8	4.0	28.7	3.9
	Agency Dealing	25.6	3.0	(14.8)	(4.9)	10.2	2.1	7.2	0.3	43.7	6.1
	Total	25.1	4.2	(17.6)	(6.6)	10.5	5.1	4.4	0.0	40.5	4.1

Analysis of Consolidated Operating Income



(Millions of yen)



Transition in Consolidated Orders Received and Net production **IKO**

(Millions of yen)

	FY2018	FY2019	FY2020	FY2021	FY2022					FY2023
					1Q	2Q	3Q	4Q	Year	1Q
Orders Received	72,980	57,490	40,779	51,348	19,524	19,014	18,043	21,965	78,548	17,851
Net sales	55,228	57,570	47,457	44,342	14,673	15,416	16,094	16,099	62,284	16,760
Net production	44,389	55,928	44,707	37,722	12,467	13,911	15,295	15,491	57,166	16,024

※Change

	YOY	YOY	YOY	YOY	QOQ	QOQ	QOQ	QOQ	YOY	QOQ
Orders Received	56.4	(21.2)	(29.1)	25.9	3.4	(2.6)	(5.1)	21.7	53.0	(18.7)
Net sales	25.1	4.2	(17.6)	(6.6)	10.5	5.1	4.4	0.0	40.5	4.1
Net production	22.6	26.0	(20.1)	(15.6)	18.7	11.6	9.9	1.3	51.5	3.4